

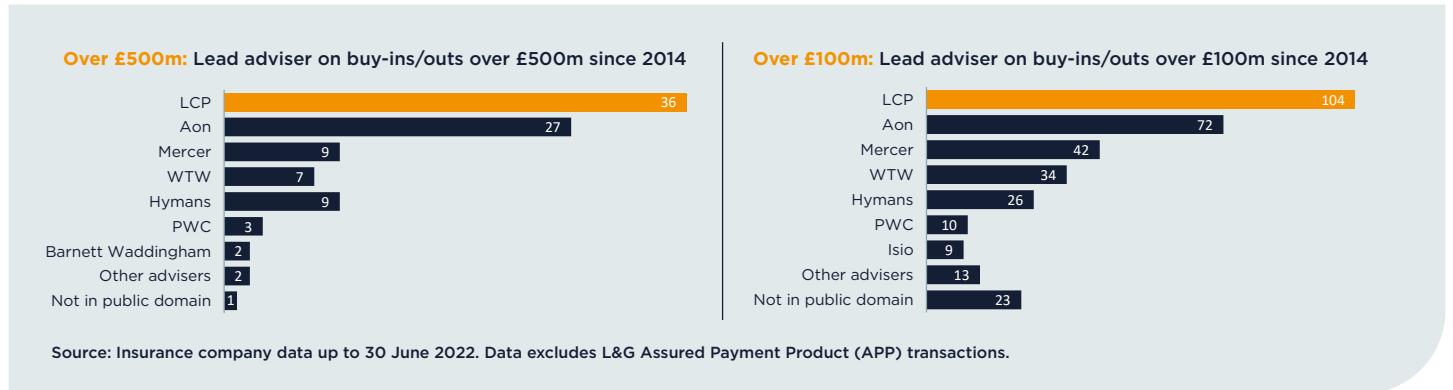
# Our credentials

Providing specialist advice in de-risking (buy-ins, buy-outs, superfunds and longevity swaps)

January 2023



## How do we compare?



LCP has been the lead adviser on 30% of all buy-ins and buy-outs under £100m since 2014

## Why do more pension schemes choose us?

We've been lead adviser on over 220 deals totalling over £58bn since 2014. Key credentials are set out below.

### Specialist appointments

 In **50%** of transactions we are selected as specialist adviser (ie no prior appointment existed)


### Large and experienced team

 **50+** of our team have worked on 3 or more transactions

### Completed transactions

 We have completed transactions with all 8 insurers in the market in 2022

### Streamlined services

 LCP's streamlined buy-in/buy-out process for smaller schemes has now completed over £2.5bn across nearly 70 transactions

### Umbrella contracts

 We developed the umbrella contracts concept in 2014 which allow top-up buy-ins to be executed quickly to capture pricing opportunities

### Award winning

 We've won **13** out of 21 industry awards in our field since 2011

### PPF+ buy-out advisory panel

 We were appointed to the PPF+ Buy-out Advisory Panel in 2022

*“LCP helped us maintain momentum in our strategic review of longevity risk. As a result of effective preparations and a focused process, we captured a hugely valuable market opportunity in longevity pricing and executed two simultaneous transactions ahead of our deadline.”*

**Simon Lee**, Head of M&S Pension Trust and Chief Investment Officer, Marks & Spencer



Learn more about how we help clients at [www.lcp.uk.com/derisking](http://www.lcp.uk.com/derisking)

At LCP, we fuse human instinct with analytical insight to identify sparks of opportunity. We help our clients navigate clearly through complexity to make decisions that matter to their business and to our wider society. We are powered by our desire to solve important problems to create a brighter future. We have market leading capabilities across pensions and financial services, energy, health and analytics.